

Title: **Organ Allocation Support Clinical Specialist**

OPO/Company: **Statline a division of Musculoskeletal Transplant Foundation**

Position Description:

Plans, organizes and controls Organ Allocation Support and Information Services (OASIS) from conceptual stages throughout life cycles to optimize revenues and meet marketing, financial and corporate growth objectives. The Specialist is the clinical subject matter expert for all service delivery and software tool and process development.

Major elements of the position in order of importance:

1. Participates in overall product strategy, research and service development requirements for OASIS.
2. Coordinates technical product development, estimates of revenue and cost potentials.
3. Provides technical expertise and training to other departments including sales and customer service, IT, Quality and Finance.
4. Collaborates with a wide array of functional areas such as sales, IT, Quality, Triage and customer service to develop and provide product definitions responsive to customer needs and market opportunities.
5. Prepares product development objectives and schedules for all phases of product development and introduction to market of new service as well as line extensions.
6. Assists in the corporate and product branding at trade show and conventions.
7. Prepares competitive analysis materials comparing service with key competitors.
8. Maintains communications and contacts to collect and analyze technical, financial, schedule and sales information for OASIS.
9. Assists in establishing strategic marketing objectives in line with corporate objectives for service.
10. Implements the approved plans and strategies for Organ Allocation Support and Information Services product, coordinating the following activities:
 - a. Communicates clients' needs to Organ Allocation Support Services team
 - b. Assists new clients with data collection in order to meet deployment schedules. This can include but is not limited to contact management data, business process review and review of current data systems
 - c. Coordinates, prepares and may deliver training to coordinator staff; assesses training effectiveness.
 - d. Ensures effective communication between clients and product team, including status, needs, enhancements, and deployments.
 - e. Serves as subject matter expert to all team members.
11. Develops and maintains expert knowledge regarding Organ Allocation Support and Information Services and the donor organ-recipient match process. Provides expert clinical opinion as product is adjusted to increase client satisfaction.
12. Evaluates statistical data in support of forecasting functions.

13. Participates in industry meetings, sales presentations and other similar events by presenting Organ Allocation Support and Information Services.
14. Fully participates as a member of the Organ Allocation Support and Information Services work group, through joint projects and by sharing relevant information and ideas.
15. Assumes additional related responsibilities as assigned.

Job Qualifications

1. 2-3 years experience in organ procurement, transplantation or transplant nursing required.
2. BS/BA required in a related field, including nursing, medicine, biosciences. RN preferred.
3. Ability to travel periodically, up to 30%.
4. Excellent attention to detail, follow through and time management skills required.
5. Excellent PCs skills required and business software implementation and deployment experience highly desirable.
6. Strong decision-making, problem solving, judgment and analytical skills required.
7. Strong verbal and written communication skills, plus demonstrated ability to make presentations and product demonstrations to all levels of management.
8. Competency in Triage expected within 3 months of hire.
9. Experience interacting with doctors, surgeons and other highly trained medical professionals
10. Team player; capable of maintaining open communication with colleagues, peers and staff
11. Energetic, self-directed, service-oriented, and goal-oriented.

Deadline for submission

Applications accepted until position is filled

Contact Information

Submit resume to HRDept4@mtf.org