

Donor Alliance, Inc.

Donor Alliance, Inc.

www.donoralliance.org

Donor Alliance is a recognized leader in facilitating the donation and recovery of transplantable organs and tissues. Our primary objectives are to save the lives of others through effective family approach and recovery programs in hospitals, and to increase the awareness of the need for organ and tissue donation throughout Colorado and Wyoming. Donor Alliance is currently seeking candidates for the following position:

DONATION CONSULTANT – Southern Colorado

The Donation Consultant is responsible for the daily delivery of services that develop, market, implement and monitor policies, procedures, strategies and Best Practices enhancing organ and tissue donations in assigned hospitals. The Donation Consultant is responsible for the development and maintenance of strong working relationships with physicians and key hospital contacts; thereby increasing the visibility of Donor Alliance, promoting organ and tissue donation and ultimately maximizing and increasing the referral of potential donors. In addition, the Donation Consultant develops profiles describing the flow of decision making within the hospital as it affects the process of donor activity. Assessment of client needs will be conducted, strategies and action steps will be developed and implemented to maximize donation.

QUALIFICATIONS:

Degree in marketing, sales, nursing, behavioral science, public relations and/or equivalent work experience with emphasis in marketing, customer service or sales required.

Previous sales, marketing, academic teaching experience in a health related field preferred. Two years marketing experience and an understanding of marketing concepts required. Experience in healthcare marketing preferred.

Ability to utilize interpersonal communication skills to motivate individuals into actions which will promote the delivery of the option of organ and tissue donation to families.

Demonstrated strong public speaking abilities, written, & interpersonal skills.

Ability to practice a high degree of autonomy in a self directed manner, demonstrating innovation and creativity in problem solving, sound critical analysis and judgment.

Ability to communicate in Spanish (read, write, and speak) preferred.

We offer a competitive compensation and excellent benefits package.

please send your resume to: **resumes@donoralliance.org** EOE